



# Society for Benefit-Cost Analysis Annual Conference, 16 March 2017

## Forecasting Affected Populations for Benefit-Cost Analyses

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## Agenda



- Importance of Forecasts
- U.S. Coast Guard Examples
- Issues for Forecasting
- Summary
- Appendix – Web sites



## Importance of Forecasts

- Required for Federal Rulemakings
- Typically 10-years, but not mandated
- Basis for discounted benefits & costs
- Should not assume steady-state population



## USCG Example 1

### Inspection of Towing Vessels Rulemaking

- Base population from government & industry sources
- 10-Year Analysis
- From base population calculate average new builds per year





## USCG Example 1

### Inspection of Towing Vessels Rulemaking

- Other industry sources for deletions
- Annual deletions = Annual new builds
- Derived steady-state population
- ✓ Key point: Net annual change can be difficult to calculate



## USCG Example 2

### Cargo Securing Manuals Rulemaking



Photograph from Cedre

- Rule targets containers lost at sea
- Base is current estimate of worldwide losses
- Used global port calls to estimate base U.S. traffic



## USCG Example 2

### Cargo Securing Manuals Rulemaking

- Estimate base containers lost in U.S. traffic
- Tioga Group forecasts 4.9% annual growth in container traffic
- Forecasted growth in lost containers
- ✓ Key point: Context & background are critical

## Forecasting Human Populations



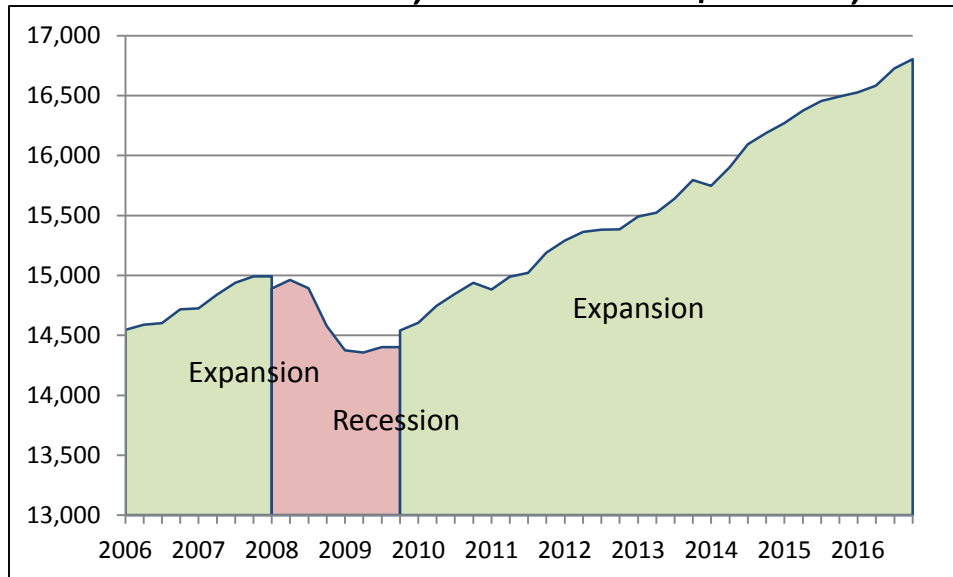
- Generations – Baby boomers retiring
- Current demographic changes
  - Fertility
  - Life expectancy
  - Economic impact: housing, health, consumer spending
- ✓ Account for population changes





## Forecasting Economics

GDP 2006-2016, Constant \$2009, billions



- Business cycle context
- Compare similar points in cycles
- Check trends in prices, interest rates, and employment rates

✓ Economic activity is not linear



## Forecasting Specific Industries

- Commodity prices /market structure
- Technology developments
- Government policies & regulations
- ✓ Identify industry change agents

## Summary



- ✓ Deriving and projecting affected populations may require working with disparate information sources
- ✓ Problems? See your friendly expert demographer, economist, statistician
- ✓ Well-developed affected population is foundation for robust cost-benefit analysis

## Appendix



### Data sources for

- Demographics
- U.S. economic data
- International economic data
- Industry/company information



## Demographics

- U.S. Census Bureau, [www.census.gov](http://www.census.gov)
- U.S. Centers for Disease Control and Prevention, [www.cdc.gov](http://www.cdc.gov)
- Population Reference Bureau, [www.prb.org](http://www.prb.org)

## U.S. Economic Data



- National Bureau of Economic Research, [www.nber.org](http://www.nber.org)
- Bureau of Economic Analysis, [www.bea.gov](http://www.bea.gov)
- Bureau of Labor Statistics, [www.bls.gov](http://www.bls.gov)



## International Economic Data

- Organization for Economic Co-operation and Development (OECD), [www.oecd.org](http://www.oecd.org)
- World Bank, [www.worldbank.org](http://www.worldbank.org)
- International Monetary Fund, [www.imf.org](http://www.imf.org)



## Industry/Company Information

- Appropriate government agency
- Trade journals & trade associations
- Company web sites, annual reports, SEC filings